

Connect for Excellence.

Discover the Pennent™ system to improve mill efficiency and lower costs by benchmarking your mill's internal cost standard. Pennent™ Principal is designed for the single mill user. Start the process today by using your measures in an integrated system to improve decisions and achieve excellence.

Smart Process, Efficient Managers

The core power of Pennent™ resides in the Model Mill capabilities. Managers find the five-step process straightforward and easy to use. Link your measures together to gain a clear view on critical decisions for long-term excellence.

Measures

Begin the process by getting the data or measures for your mill – manage what you measure, rather than measure what you manage.

My Mill

Provides for one mill location that can be updated with your equipment, your staffing and other capabilities.

Reconcile

Verify the measures used in the system, similar to any standard financial program to reconcile.

Reports

Describe mill performance through multiple reports designed to address your mill's daily performance or general summary.

Decisions

Drive changes in the mill based upon how the measures integrate together for the best mill efficiency and lowest production costs, based on your model standard.

Model Mill provides a key dimension to the system that has been used since the 1980s. This helps set a benchmark for your own mill, as you drive to improve efficiency, lower your costs, know your cost of production and fully understand your operation.

At a Glance

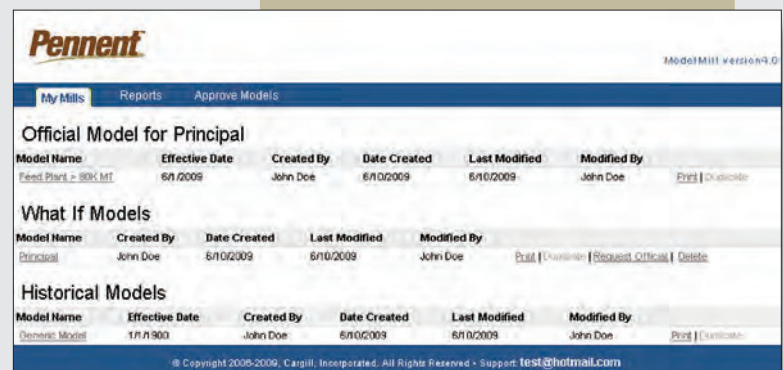
Model Mill – Access the proven process to set the cost model for your mill, based on your equipment, product mix, etc.

Web-Based – Use the secure software-as-a-service approach for ease of use.

Language – Fluent in multiple languages.

Currency – Use local currency for your business.

The software helps improve your mill's production efficiency by managing daily or monthly production costs.



The screenshot displays the Pennent software interface with a navigation bar (My Mills, Reports, Approve Models) and three data tables. The top table, 'Official Model for Principal', shows a single model entry. The middle table, 'What If Models', shows one model entry. The bottom table, 'Historical Models', shows one model entry. A footer contains copyright information for Cargill, Incorporated.

Model Name	Effective Date	Created By	Date Created	Last Modified	Modified By
Feed Plant - 80K MT	6/1/2009	John Doe	6/10/2009	6/10/2009	John Doe

Model Name	Created By	Date Created	Last Modified	Modified By
Principal	John Doe	6/10/2009	6/10/2009	John Doe

Model Name	Effective Date	Created By	Date Created	Last Modified	Modified By
General Model	1/1/1900	John Doe	6/10/2009	6/10/2009	John Doe

Build your mill and mill cost model in the Pennent™ system using the **Model Mill**.



Achieving Excellence

The key drivers of the Pennent™ system allow you to deliver excellence in your day-to-day mill operations.



Excellence in Use

Access the secure, web-based software that integrates the daily measures taken by managers to achieve business excellence.



Excellence in Operations

Use Model Mill to build an internal benchmark to help managers achieve excellence in day-to-day decisions.



Excellence in 'What-if'

Use Model Mill to simulate how changes in equipment can improve mill efficiency, lower costs and support excellence in future mill investments.

Pennent™ Know-How

The best engineering solutions result from top managers applying the latest and finest processes to succeed. Consider accessing Pennent™ Know-How to further support your drive for excellence.

Pennent™ Academy

Build a deep foundation on mill efficiency by accessing specialist-led learning through the web on a variety of topics, including introduction to Pennent™ and Benchmarking Energy Use. Select the learning that best fits your needs to achieve excellence in use.

Pennent™ Gauge

Benchmark your mill against others by using a 10-point check for critical measures on mill efficiency through email or the web, that can be done as often as needed – monthly, quarterly or annually, conducted by a specialist.

Pennent™ On-Site

Engage a specialist at your mill by tailoring an agenda with Academy learning or Gauge efficiency that fits your objectives over one, two or several days to gain excellence in operations.

Continue the efficiency journey by using the Pennent™ software with Pennent™ Know-How just as efficient managers connect for excellence.

A Version Designed for You

The Pennent™ system is available as Principal and Director to best support your mill and business.

Choose Pennent™ for your mill	Principal	Director
EASY TO USE		
Access via the internet	X	X
Available in local language	X	X
Supports local currency	X	X
Communicate via reports	X	X+
IMPROVE MILL EFFICIENCY		
Number of mills supported	1	3+
Benchmark cost with Model Mill	Internal	Internal & External
Model "what-if" on new equipment	X	X
EXTEND EQUIPMENT LIFE		
Use Maintenance Manager	X	X
Set-up monthly schedule	X	X

The Pennent™ software is packed with powerful tools, developed by Cargill, Incorporated. The collaboration with Feed Management Systems, Incorporated enables the software to be distributed and supported worldwide.

Minimum System Requirements

Direct internet connection to access <http://www.GoPennent.com>
 Modem 28,800 bps (56,000 bps recommended)
 IBM or compatible Pentium Processor
 Windows 95/98/NT 4.0/2000/Me/XP (NT 4.0 requires ServPack3)
 RAM 16 MB (32 MB recommended)
 Internet Explorer 6
 Supports SVGA color monitors (minimum 256 colors)
 Works with any Windows compatible printer with 1 MB memory

Customer Support

Discover how Pennent™ can improve mill efficiency and costs.
 Connect to www.GoPennent.com



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